



Xmarc announces major new spatial development partnership with US based PlanGraphics, Inc.

Uxbridge, United Kingdom—October 6, 2003—Today Xmarc Limited, a leading provider of spatial solutions for the public and private markets, announces that it has entered into a worldwide strategic partnership with PlanGraphics Inc. As part of this agreement PlanGraphics Inc. and Glendower Capital Limited jointly supported a management buyout of Xmarc Limited led by its Chairman, Richard Strong, to develop a European professional services business providing spatial information solutions to the public and commercial sectors. The new organization, named Xmarc Services Limited (XSL), will provide a wide range of consulting services and solutions based on Xmarc’s software products.

“We have been working with PlanGraphics for some 18 months now to support our US based customers with great success. It has become clear with the ever-closer relationship, that we can better meet the needs of both companies’ international customers by establishing a company that has a broader service and solutions orientation. This will allow us to better focus on applications for spatial technologies and react faster to competitive opportunities in the market, said Richard Strong, Chairman of Xmarc Services Ltd. “In addition to having PlanGraphics’ involvement and support in further expanding our European professional services organisation into mainland Europe, will allow us to have access to a broader set of resources and be able to take advantage of their well-proven customer service systems.”

John Antenucci, founder and chief executive for PlanGraphics, stated that, “For some 24 years PlanGraphics has helped its customers benefit from the cutting edge of GIS and spatial technologies. We’ve had extraordinary success embedding the Xmarc tools into a wide range of solutions and have developed considerable ‘strength on the bench’ as it relates to architecting and delivering solutions based in part on the Xmarc technology. The ability to partner with Xmarc Services Limited and their European customer base provides us both an outlet for our talent and methodologies and a broadening of our own experience set in Europe.”

Xmarc Services Ltd. (www.xmarcservices.com) offers life cycle design, development and deployment of IT solutions leveraging the spatial content of information with Oracle and Xmarc technologies for asset tracking, transportation, emergency services and location based wireless services.

For information, please contact:

Richard Strong, +44 (0) 1895 458 504, richard_strong@attglobal.net

Steve Dunnico, +44 (0) 7776 203 813, steve.dunnico@xmarc.net

PlanGraphics, Inc. (www.plangraphics.com) is a full life-cycle systems integration and implementation firm providing a broad range of services in the design and implementation of information technology in the public and commercial sectors. PlanGraphics is headquartered in Frankfort, Ky.

For information, please contact:

Fred Beisser, (720) 851-0716, fbeisser@plangraphics.com